



## **Proposals for increase of membership fees.**

### **Introduction**

The current financial position of the AYM is that whilst at the moment there is no cause for concern, reserves are gradually being eroded due to small losses being incurred each year on the day to day operation of the association.

The only effective way to achieve a break-even budget is to increase membership fees because operational costs can not be reduced below their current level.

### **Proposals**

Further to previous discussions regarding the increase of membership fees below is a summary of the proposals.

The unlimited membership fee of £499 is exempt from any proposed increase because it has always been felt by members that it is important for the fee to remain below the £500 reporting threshold that Local Authorities have.

Number of Members	Current Fees	Income	10% Inc. Fees	Revised Income	20% Inc. Fees	Revised Income	Uplift Fees	Revised Income
76	150	11,400	165	12,540	180	13,680	200	15,200
19	250	4,750	275	5,225	300	5,700	300	5,700
5	350	1,750	385	1,925	420	2,100	400	2,000
14	499	6,986	499	6,986	499	6,986	499	6,986
<b>Total</b>		<b>24,886</b>		<b>26,676</b>		<b>28,466</b>		<b>29,886</b>
<b>Increase</b>				<b>1,790</b>		<b>3,580</b>		<b>5,000</b>

### **Option A**

Increase all fees by 10% across all membership levels which will increase income by £1790.

### **Option B**

Increase fees by 20% across all membership levels which will increase income by £3,580.

### **Option C**

Increase the base level fee to £200 with a stepped increase of £100 per additional member, which will increase income by £5,000.

## **Option D**

I gave consideration to a two-tier method of charging, based on the size of the YOT using YJB or Probation guidelines which was discussed at the last board meeting.

I do not feel having researched this that it is not a viable proposal to consider because it could prove to be contentious as to what “group” YOTs are placed in and some would see a considerable increase in fees and others a reduction.

## **Recommendation**

I recommend that we adopt **Option C**.

Options A & B do not generate sufficient income.

With Option C I believe £200 to become a member of the AYM is good value for money when you consider the benefits to the service.

The benefits to each additional member are not as significant as those benefits that the service receives by joining, so a stepped approach of £100 increase for additional members seems reasonable.

Terry Gibson  
Treasurer  
10/09/2020